



Brightstar's Inventory management program is accompanied by five, 20 minute courses accessed via Brightstar University. VMI Quick Launch Training includes the following courses:



VMI ONBOARDING

This online training course is directed at buyers and store, district, and regional managers of new VMI clients. During the course, trainees will be walked through the VMI process in order to gain a clear comprehension of it's major components, including:

- Training, promotions, and inventory management
- Stock balancing
- Return merchandise agreements (RMA)
- Replenishment process
- Placing special orders, and shipping



CELLULAR 101

This course describes the different networks available, how calls are transmitted and received by networks, and some of the latest innovations in the ever-changing cellular network industry.



BLUETOOTH TRAINING

This course offers an introduction to the technology of Bluetooth. Through completion of this course, you'll learn what Bluetooth is and how it works.



LIFETIME VALUE

Learn about the value of building customer relationships, the 10 year value of each customer, how repeat business affects the pocketbook, and how to gain referrals from satisfied customers.



INCREASING ATTACHMENT RATE

This training is designed to teach the value of the Attachment Rate, what it is, and how to increase sales commissions.